

## MANAGING STAKEHOLDER EXPECTATIONS FOR PROJECT SUCCESS

A Knowledge Integration Framework  
and Value Focused Approach



Ori Schibi, PMP

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Value Focused Approach

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“Managing Stakeholder Expectations for Project Success shares a keen understanding of what successful project management truly entails, and effectively prepares PMs for implementations.”

—Rhona Berengut, Principal, SIGMA Strategic Solutions Inc.

This unique desk reference shows how to utilize the best practices, concepts, and methodologies found in PMI’s *PMBOK*® Guide, along with a few concepts from APMG’s PRINCE2, and leverage them in the context of organizational challenges and project realities. It features new methods for successful project management that focus on understanding and managing stakeholders’ needs and expectations, communication, time management, and organizational politics and culture. The book’s content and design also make it a valuable resource for PMP® certification.

## Key Features

- Provides tips for deciphering organizational politics, and tools for analyzing all stakeholders to learn how to manage their expectations, how to treat them, what to expect from them, and how to design an effective communication plan, applicable and efficient for addressing each of their needs
- Presents techniques and metrics for determining project health and interim performance beyond the traditional ways of measuring deliverables and results
- Demonstrates how to utilize and leverage best practices outlined in PMI’s *PMBOK*® Guide within the context of organizational challenges and project realities
- **WV** offers downloadable checklists for determining project readiness and complexity, templates for quality and communication planning, and other tools — available from the **Web Added Value™ Download Resource Center** at [www.jrosspub.com](http://www.jrosspub.com)

## About the Author

Ori Schibi, PMP is President of PM Konnectors, a company that provides a wide range of innovative business solutions to large and mid-sized organizations in diverse industries and government agencies around the world, with a focus on strategy, change management, project management, and business analysis. Ori has over 23 years of experience in driving operational improvements, process efficiencies, software implementations, project recoveries, PMOs, and complex programs to stabilize business, create growth and value, and lead sustainable change.

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